

Stephane Cyr

From: Bruce Thompson <bthompson@supernovaenergy.ca>
Sent: December-02-16 5:31 PM
To: Stephane Cyr
Subject: Nova Scotia Community Solar Program - Municipality of the District of Clare - Supernova Energy Solutions

Hi Stéphane,

My name is Bruce Thompson, and I'm President of Supernova Energy Solutions.

The Municipality of the District of Clare is eligible to create a solar energy project using a new program that is about to be launched by the Nova Scotia Department of Energy, called The Nova Scotia Community Solar Program.

The Nova Scotia Community Solar Program gives municipalities the opportunity to create solar photovoltaic (PV) projects up to 50 kW in size, and to sell the electricity they make to Nova Scotia Power, at a set price per kWh, for 20 years.

The Nova Scotia Community Solar Program is a bid price Power Purchase Agreement, meaning that applicants 'bid' the price per kWh at which they will sell electricity to Nova Scotia Power.

This allows the applicant to formulate an acceptable minimum ROI for their project by pricing their bid price per kWh accordingly.

Supernova Energy Solutions provides municipalities consulting services to create a pre feasibility report for your solar PV project. The report will provide the information that's required to complete the Nova Scotia Department of Energy's application for The Nova Scotia Community Solar Program.

I'll identify the Municipality of the District of Clare's best project sites that combine optimal solar electricity output and the least amount of structural reinforcement, if any, that's required to reinforce the roof on your building to accommodate the additional weight from the solar PV system.

The pre feasibility report includes the project's budget and the application's suggested bid price, based on solar energy projections, and the capital and operational expenses we determine for your site. Supernova's fee to create this pre feasibility report is \$5000.

The Nova Scotia Department of Energy is planning to accept applications for The Nova Scotia Community Solar Program during a two-week period in February 2017.

Peter Craig is The Nova Scotia Community Solar project lead at the Nova Scotia Department of Energy. He welcomes calls to discuss the program; his number is (902) 424-4115.

Are you available to speak with me about this opportunity some time next week?

Best,
Bruce

Bruce Thompson, President
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